

# Montana Public Service Commission



Brad Johnson - Chairman  
Travis Kavulla - Vice Chairman  
Roger Koopman - Commissioner  
Bob Lake - Commissioner  
Tony O'Donnell - Commissioner

April 25, 2018

William W. Mercer  
Hannah E. Tokerud  
Holland & Hart LLP  
401 North 31st Street, Suite 1500  
P.O. Box 639  
Billings, Montana 59103-0639

RE: Data Requests in Docket T-18.6.PCN

Dear Mr. Mercer and Ms. Tokerud:

Enclosed please find Montana Public Service Commission's Data Requests PSC-006 through PSC-009 to Allied Waste Services of North America, LLC d/b/a Republic Services of Montana in the above-referenced Docket. Please begin the response to each new numbered data request on a new page. Please provide responses on or before **May 9, 2018**. See Procedural Order 7594 ¶ 5(b) (Apr. 11, 2018). If you have any questions, please contact me at (406) 444-6178.

Sincerely,

Jeremiah Langston  
Staff Attorney  
Montana Public Service Commission

Encl.

cc: Service List

Service Date: April 25, 2018

DEPARTMENT OF PUBLIC SERVICE REGULATION  
BEFORE THE PUBLIC SERVICE COMMISSION  
OF THE STATE OF MONTANA

IN THE MATTER OF L&L Site Services, ) TRANSPORTATION DIVISION  
Inc.'s Application for a Certificate of Public )  
Convenience and Necessity between all points ) DOCKET NO. T-18.6.PCN  
and places in Missoula County )

**DATA REQUESTS PSC-006 THROUGH PSC-009 OF  
THE MONTANA PUBLIC SERVICE COMMISSION TO  
REPUBLIC SERVICES OF MONTANA**

PSC-006

Regarding: Markets  
Witness: Applicable  
Request:

Please describe all of the separate garbage hauling markets Allied Waste Services of North America, LLC d/b/a Republic Services of Montana ("Republic") serves within Missoula County. For instance, if Republic views the Seeley Lake market distinct from the City of Missoula market, please explain the distinction between these markets. Describe the unique operating characteristics of each and provide the number of customers within each market. Please provide any supporting or explanatory documentation, including any mapping documentation. Please provide supporting documentation, including excel files with formulas used to arrive at your calculations, as applicable.

PSC-007

Regarding: Annual Report Information  
Witness: Applicable  
Request:

- a. Please provide all of the information provided in Republic's 2017 Annual Report for only Missoula County. Please use the same form used in Republic's 2017 Annual Report. *See Attach. A.*
- b. Please provide all of the information provided in Republic's 2017 Annual Report for the markets identified in PSC-001. Please use the same form used in Republic's 2017 Annual Report. *See Attach. A.*

PSC-008

Regarding: Market Share  
Witness: As Appropriate

- a. Please indicate, to the best of your knowledge, other parties that provide Class D garbage hauling service in Missoula County who have not protested in this docket.
- b. Please calculate and share the volume market share of Republic in Missoula County and for markets identified in PSC-001.
- c. Please calculate and share the value market share of Republic in Missoula County and for the markets identified in PSC-001.
- d. Please conduct an appropriate Herfindahl-Hirschman Index analysis for garbage hauling service in Missoula County and for the markets identified in PSC-001.

## PSC-009

Regarding: Routes

Witness: Applicable

Request:

- a. Please provide maps of all of Republic's routes in Missoula County.
- b. Please identify every area customers have requested service but Republic is unwilling to service for safety or other reasons. Please provide a map of these areas and a written description of why Republic perceives each area as unserviceable.

**RECEIVED**

**MAR 30 2018**

**Montana Public Service Commission**

**MONT. P.S. COMMISSION**

**Motor Carrier Annual Report**

Carrier Name  
(EXACTLY AS  
SHOWN ON  
PSC  
AUTHORITY)

Allied Waste Services of North America, LLC dba Republic Services of Montana

PSC Number

1581 See General Instruction # 5

See General Instruction # 1

Reporting Year 2017  
Reporting Period (if other than calendar year) mm/yyyy to mm/yyyy format

CARRIER  
OFFICIAL  
ADDRESS  
(SHOW AS ON  
FILE IN  
COMMISSION  
RECORDS)

Carrier e-mail  
address

jwiggs@republicservices.com

**Person Completing Report**

Name  
Phone Number  
E-mail Address

Jeff Wiggs  
406-532-5117  
jwiggs@republicservices.com

Check One

YES   
NO

**WERE REGULATED INTRASTATE MOVEMENTS  
CONDUCTED DURING THE FILING PERIOD?**

If NO See General  
instruction #3

Montana Public Service Commission  
Transportation Division  
1701 Prospect Avenue / PO Box 202601  
Helena, MT 59620-2601

<b>Name</b>	Allied Waste Services of North America, LLC dba Republic Services of Montana	
<b>PSC #</b>	1581	
<b>Year</b>	2017	
<b>INTRASTATE REVENUES</b>		
	Household Goods	
	Passengers	
	Class C	
	Class D (Garbage)	\$46,215,645
	<b>TOTAL INTRASTATE REVENUE</b>	<b>\$46,215,645</b>
<b>INCOME STATEMENT</b>		
<b>Operating Revenue</b>		
	Intrastate Revenue	\$46,215,645
	Interstate Revenue	\$130,310
	Non-Regulated Revenue	\$14,732,529
	<b>TOTAL REVENUE</b>	<b>\$61,078,484</b>
<b>Operating Expenses</b>		
<b>Salaries &amp; Wages</b>		
	Salaries—Officers & Supervisory Personnel	\$2,025,553
	Clerical & Administrative	\$1,598,532
	Drivers & Helpers	\$7,232,167
	Cargo Handlers	
	Vehicle Repair & Service	\$1,565,732
	Other Labor	\$112,844
<b>Fringes</b>		
	Payroll Taxes	\$976,420
	Workman's Compensation	\$908,148
	Pension & Welfare Expenses	\$2,870,594
<b>Operating Supplies &amp; Expenses</b>		
	Fuel for Motor Vehicles	\$1,748,808
	Vehicle Parts	\$1,202,169
	Other Operating Supplies & Expenses	\$10,876,024
<b>Operating Taxes &amp; Licenses</b>		
	Gas, Fuel and Oil Taxes	\$383,885
	Real Estate & Personal Property Taxes	\$235,864
	Vehicle License & Registration Fees	\$93,257
	Other Taxes	\$35,000
<b>Depreciation &amp; Amortization</b>		
	Revenue Equipment	\$2,300,026
	Other	\$1,356,670
<b>Purchased Transportation</b>		
	With Driver	\$454,328
	Without Driver	
	Other Purchased Transportation	
<b>Office/General</b>		
	Insurance	\$646,668
	Communications & Utilities	\$200,081
	Building & Office Equipment Rents	\$561,834
	General Supplies & Expenses	\$1,593,630
	Miscellaneous Expenses	\$3,223,696
	Gain on Disposition of Operating Assets	
	Loss on Disposition of Operating Asset (enter as positive number)	
	<b>TOTAL EXPENSES</b>	<b>\$42,201,930</b>
	<b>NET INCOME OR (LOSS)</b>	<b>\$18,876,554</b>

Name	Allied Waste Services of North America, LLC dba Republic Services of Montana	
PSC #	1581	
Year	2017	
<b>BALANCE SHEET (ASSETS)</b>		
<b><u>CURRENT ASSETS</u></b>		
Cash & Working Funds		\$35,054
Special Deposits		
Temporary Cash Investments		
Notes Receivable		
Accounts Receivable		\$4,919,766
Prepayments		\$106,810
Materials & Supplies		\$174,326
Other Current Assets		\$10,952
<b>TOTAL CURRENT ASSETS</b>		<b><u>\$5,246,908</u></b>
<b><u>TANGIBLE PROPERTY</u></b>		
Carrier Operating Property		\$31,526,400
<b>Less: Reserve for Depreciation (enter positive numbers only)</b>		<b>\$19,672,728</b>
Carrier Operating Property Leased to Others		
<b>Less: Reserve for Depreciation (enter positive numbers only)</b>		
Non-Carrier Operating Property		\$25,289,355
<b>Less: Reserve for Depreciation (enter positive numbers only)</b>		<b>\$12,213,035</b>
<b>TOTAL TANGIBLE PROPERTY</b>		<b><u>\$24,929,992</u></b>
<b><u>INTANGIBLE PROPERTY</u></b>		
Organization, Franchises & Permits		
<b>Less: Reserve for Amortization (enter positive numbers only)</b>		
Other Intangible Property		
<b>Less: Reserve for Amortization (enter positive numbers only)</b>		
<b>TOTAL INTANGIBLE PROPERTY</b>		
<b>Other Accounts</b>		
Investment Securities and Advances		
Special Funds		
Deferred Debits		
<b>Total Other</b>		
<b>TOTAL ASSETS</b>		<b>\$30,176,900</b>

Name	Allied Waste Services of North America, LLC dba Republic Services of Montana	
PSC #	1581	
Year	2017	
<b>BALANCE SHEET (LIABILITIES)</b>		
<b><u>CURRENT LIABILITIES</u></b>		
Notes Payable & Matured Long Term Obligations		
Accounts Payable		\$700,147
Wages Payable		\$342,197
C.O.D.'s Unremitted		
Taxes Accrued		
Interest Accrued		
Matured Interest		
Other Current Liabilities		\$4,359,811
<b>TOTAL CURRENT LIABILITIES</b>		<b>\$5,402,155</b>
<b><u>LONG TERM DEBT DUE WITHIN ONE YEAR</u></b>		
Equipment Obligations and other Debt		
<b><u>LONG TERM DEBT DUE AFTER ONE YEAR</u></b>		
Advances Payable		
Equipment Obligations		
<b>Less reacquired and nominally issued (enter positive number only)</b>		
Other Long Term Obligations		(\$154,254,687)
<b>Less reacquired and nominally issued (enter positive number only)</b>		
<b>TOTAL LONG TERM DEBT</b>		<b>(\$154,254,687)</b>
<b><u>Other</u></b>		
Total Deferred Credits		
Total Reserves		
<b>TOTAL OTHER</b>		
<b><u>SHAREHOLDERS' (OR PROPRIETORS') EQUITY</u></b>		
Capital Stock		
Proprietors' Capital		
Retained Earnings		\$179,029,432
<b>TOTAL SHAREHOLDERS' (OR PROPRIETORS') EQUITY</b>		<b>\$179,029,432</b>
<b>TOTAL LIABILITIES &amp; SHAREHOLDERS' (OR PROPRIETORS') EQUITY</b>		<b>\$30,176,900</b>
<b>TOTAL ASSETS</b>		<b>\$30,176,900</b>
DO TOTAL ASSETS <b>EQUAL</b> TOTAL LIABILITIES & SHAREHOLDERS' (OR PROPRIETORS) EQUITY? IF NOT PLEASE REVIEW AND MAKE CORRECTIONS.		

Name	Allied Waste Services of North America, LLC dba Republic Services of Montana
PSC#	1581
YEAR	2017

# OATH

STATE OF Montana

SS.

County of Missoula

I, the undersigned representative of the motor carrier, above named, on my oath say that the foregoing return has been prepared, under my direction, from the original books, papers and records of said motor carrier; that I have carefully examined the same and declare the same to be a complete and correct statement of the business and affairs of said motor carrier in respect to each and every matter and thing therein set forth, to the best of my knowledge, information and belief; and I further say that no deductions were made before stating the gross earnings or receipts herein set forth except those shown in the foregoing accounts; and that the accounts and figures contained in the foregoing return embrace all of the financial operations of said motor carrier during the period for which said return is filed.

*Yoda Braker*  
 (Signature of owner/officer/authorized representative)  
General Manager  
 (Title)

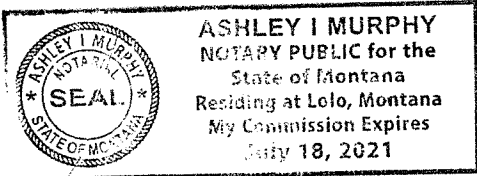
**SUBSCRIBED AND SWORN** to before me this 29<sup>th</sup> day of March 20 18

(SEAL)

*Ashley I. Murphy*  
 Notary Public  
 In and for the State of MT

Residing at \_\_\_\_\_

My Commission Expires \_\_\_\_\_





CERTIFICATE OF SERVICE

I hereby certify that a true and correct copy of the Data Requests PSC-006 through PSC-009 of the Montana Public Service Commission to Republic Services of Montana issued in Docket T-18.6.PCN in the matter of L&L Site Services, Missoula, Montana has today been sent to all parties listed.

MAILING DATE: April 25, 2018

FIRST CLASS MAIL

Ali Garab  
P.O. Box 1432  
Belgrade, MT 59714  
[Garab@WestRootsLaw.com](mailto:Garab@WestRootsLaw.com)

Dennis Lopach  
4 Carriage Lane  
Helena, MT 59601

Lee Bruner  
Jacqueline Papez  
Doney Crowley P.C  
44 West 6<sup>th</sup> Avenue  
P.O. Box 1185  
Helena, MT 59624

AS ITS INTERESTS MAY APPEAR:

Montana Consumer Counsel  
111 North Last Chance Gulch  
P.O. Box 201703  
Helena, Montana 59620-1703  
Snow, Suzanne [SSnow@mt.gov](mailto:SSnow@mt.gov)

/s/ Sydney Kessel  
Sydney Kessel, Administrative Assistant