

December 1, 2017

Mr. Will Rosquist
Administrator, Regulatory Division
Montana Public Service Commission
1701 Prospect Ave.
PO Box 202601
Helena, MT 59620-2601

**Re: Energy West Montana's Application for Approval of the Reconciliation of West
Yellowstone's No Interest Loan Program**

Mr. Rosquist::

In compliance with the Commission's Order No. 7558a in Docket No. D2017.6.47, Energy West Montana, Inc. respectfully submits the enclosed application for approval of the reconciliation of West Yellowstone's no interest loan program. The direct testimony of Mr. Jed D. Henthorne is included with the application.

Respectfully,



Nikolas S. Stoffel
Counsel for Energy West Montana, Inc.

Enclosures

DEPARTMENT OF PUBLIC SERVICE REGULATION
BEFORE THE PUBLIC SERVICE COMMISSION
OF THE STATE OF MONTANA

IN THE MATTER OF ENERGY WEST
MONTANA, INC.'S APPLICATION FOR
AN ORDER APPROVING ITS
RECONCILIATION OF THE
COLLECTIONS AND DISBURSEMENTS
OF WEST YELLOWSTONE'S NO
INTEREST LOAN PROGRAM

UTILITY DIVISION
Docket No. D2017.12. __

**APPLICATION FOR APPROVAL OF THE RECONCILIATION OF WEST
YELLOWSTONE'S NO INTEREST LOAN PROGRAM**

Energy West Montana, Inc. ("EWM"), by and through its counsel, Holland & Hart LLP, and pursuant to Order No. 7558a in Docket No. D2017.6.47 and § 69-3-1408, MCA, respectfully files this application with the Montana Public Service Commission requesting an order approving EWM's reconciliation of the collections and disbursements of EWM's West Yellowstone division's ("EWM-West Yellowstone") No Interest Loan Program ("NIP") and establishing a Universal System Benefits ("USB") plan for EWM-West Yellowstone.

I. Name and Address

EWM is duly organized and existing under the laws of the State of Montana. EWM's legal name and address are:

Energy West Montana, Inc.
#1 First Avenue South
Great Falls, MT 59403

EWM-West Yellowstone is a division of EWM.

II. Testimony and Exhibits

In support of this application, EWM is providing the sworn direct testimony and exhibit of Jed D. Henthorne.

III. Background

Earlier this year, the Commission found that it was appropriate to reconcile West Yellowstone's NIP, since the program had not been revisited since 1997.¹ For February 1, 1997 through March 31, 2017, West Yellowstone's NIP activities have resulted in a net over-collection of \$112,506.66. Based on EWM's review of the history of EWM-West Yellowstone's NIP, the company determined that the largest contributor to the over-collected balance on March 31, 2017, was the decline in interest from EWM-West Yellowstone's customers in the NIP program, leaving no avenue for disbursing the funds collected. As a result, EWM proposes to implement a new USB plan for EWM-West Yellowstone to allow these funds to be expended solely for the purposes required by the USB program through annual donations to Energy Share of Montana. The history of EWM-West Yellowstone's NIP and EWM's recommended treatment going forward are addressed in Mr. Henthorne's direct testimony.

IV. Service of Documents

EWM requests that all testimony, discovery, pleadings, and other documents in this proceeding be served on the following:

Jed D. Henthorne
President and General Manager
Energy West Montana, Inc.
Cut Bank Gas Company
PO Box 2229
Great Falls, Montana 59403
jhenthorne@egas.net

Nikolas S. Stoffel
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For Electronic Service Only:
Adele C. Lee
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¹ Docket No. D2017.6.47, Order No. 7558a at ¶ 11.

V. Relief Requested

Based on the information provided in with this application in compliance with Order No. 7558a issued by the Commission in Docket No. D2017.6.47, EWM respectfully requests that the Commission:

- a. Approve the presented reconciliation of EWM-West Yellowstone's NIP;
- b. Make no adjustments to rates at this time as EWM will file updated tariffs to coincide with an approved USB program in its next annual USB reconciliation filing; and
- c. Approve EWM's proposed USB plan for EWM-West Yellowstone.

Respectfully submitted on December 1, 2017.

Holland & Hart LLP

By: 

Nikolas S. Stoffel, #13485

Thorvald A. Nelson, #8666

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COUNSEL FOR ENERGY WEST MONTANA, INC.

CERTIFICATE OF SERVICE

I certify that on this, the 1st day of December, 2017, **ENERGY WEST MONTANA, INC.'S APPLICATION FOR APPROVAL OF THE RECONCILIATION OF WEST YELLOWSTONE'S NO INTEREST LOAN PROGRAM** was e-filed with the Commission and served via U.S. mail and e-mail, unless otherwise noted, to the following:

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s/ Adele C. Lee _____

DEPARTMENT OF PUBLIC SERVICE REGULATION
BEFORE THE PUBLIC SERVICE COMMISSION
OF THE STATE OF MONTANA

IN THE MATTER OF ENERGY WEST
MONTANA, INC.'S APPLICATION FOR
AN ORDER APPROVING ITS
RECONCILIATION OF THE
COLLECTIONS AND DISBURSEMENTS
OF WEST YELLOWSTONE'S NO
INTEREST LOAN PROGRAM

UTILITY DIVISION
Docket No. D2017.12. __

DIRECT TESTIMONY AND EXHIBIT OF
JED D. HENTHORNE
ON BEHALF OF
ENERGY WEST MONTANA, INC.

December 1, 2017

1 **I. INTRODUCTION AND SUMMARY**

2 **Q. PLEASE STATE YOUR NAME, OCCUPATION AND BUSINESS ADDRESS.**

3 A. My name is Jed D. Henthorne. I am President and General Manager for Energy West
4 Montana, Inc. (“EWM”) and Vice President Finance and Administration for Gas Natural,
5 Inc. (“GNI”). My business address is #1 First Avenue South, Great Falls, Montana 59403.

6 **Q. PLEASE DESCRIBE YOUR EDUCATIONAL AND PROFESSIONAL**
7 **BACKGROUND.**

8 A. I have a B.S. degree in Management Information Systems – Accounting Option from the
9 University of Wyoming. I also hold a Wyoming Certified Public Accountant certificate,
10 currently in inactive status. I have been employed by EWM, Cut Bank Gas Company, GNI
11 or their predecessors or affiliates since September 1, 1982. During that time, my duties
12 and experience have been focused on accounting, rates, and information technology.

13 **Q. HAVE YOU PREVIOUSLY TESTIFIED BEFORE THE COMMISSION?**

14 A. I have submitted testimony in numerous dockets before this Commission.

15 **Q. ON WHOSE BEHALF ARE YOU APPEARING?**

16 A. I am appearing on behalf of EWM.

17 **Q. PLEASE SUMMARIZE THIS PROCEEDING.**

18 A. This proceeding addresses the reconciliation of EWM’s West Yellowstone division’s
19 (“EWM-West Yellowstone”) No Interest Loan Program (“NIP”), as required by Order No.
20 7558a in Docket No. D2017.6.47.

21 **Q. PLEASE SUMMARIZE YOUR TESTIMONY IN THIS PROCEEDING.**

22 A. First, I will provide background information regarding the EWM-West Yellowstone NIP.
23 Then I will explain the collections and disbursements for EWM-West Yellowstone’s NIP

1 from February 1, 1997 through March 31, 2017, which have resulted in a net over-
2 collection of almost \$82,000. Finally, I provide EWM's recommended treatment for the
3 over-collection and future collections going forward.

4 **II. BACKGROUND**

5 **Q. CAN YOU PLEASE PROVIDE SOME BACKGROUND INFORMATION** 6 **REGARDING EWM-WEST YELLOWSTONE'S NIP?**

7 A. Yes. On January 28, 1997, by Order No. 5966 in Docket D96.11.187, the Commission
8 approved an increase in EWM-West Yellowstone's rates of \$0.00644 per CCF (hundred
9 cubic feet) for EWM to extend to its West Yellowstone customers an increase to the NIP
10 surcharge approved by the Commission for Great Falls Gas Company by Order No. 5933a
11 in Docket D96.7.123. For the period from February 1, 1997, through November 30, 2006,
12 EWM-West Yellowstone paid part of the NIP bank fees and interest directly to the bank.
13 The remaining bank fees and interest charges were paid by EWM-Great Falls from funds
14 transferred from EWM-West Yellowstone.

15 On October 13, 2006, by Order No. 6719b in Docket 2005.12.177, the Commission
16 approved a Stipulation between EWM,¹ Energy Share, and the Montana Consumer Counsel
17 ("MCC") related to EWM's existing Universal Systems Benefits ("USB") Program.
18 Pursuant to the Stipulation and Order 6719b, the \$450,000 over-collection from the NIP
19 was to be used to help Energy Share implement low-income weatherization services. In
20 addition, EWM's USB program was restructured to include one collection rate instead of
21 a rate for each separate USB funded program. In Order No. 6719b, this new collection rate

¹ With the reorganization of Energy West Incorporated ("EWI") as approved by the Commission in Docket D2012.3.20, the Balancing Account is now the obligation of EWM and therefore all references in this Application will be to EWM, not to EWI.)

1 was based on the EWM-Great Falls sales volumes. EWM-West Yellowstone's rate was
2 not changed and continued to pertain only to the NIP loan program. EWM-West
3 Yellowstone continued to collect \$0.00644 per CCF and remit the collections beyond its
4 own disbursements to the NIP program to EWM-Great Falls. Participation in the NIP loan
5 program from the customers of EWM-West Yellowstone declined until there were no loans
6 outstanding. All NIP collections from December 2006 through March 31, 2017, have been
7 preserved by EWM-West Yellowstone and are available for distribution to Commission
8 approved programs. Inadvertently, \$31,405.09 of funds collected from EWM-West
9 Yellowstone's customers were included in the beginning balance of the restructured EWM-
10 Great Falls USB program at December 1, 2006.

11 Earlier this year, the Commission found it was appropriate to reconcile EWM-West
12 Yellowstone's NIP, since the program had not been revisited since 1997.²

13 **III. RECONCILIATION OF EWM-WEST YELLOWSTONE'S NIP**

14 **Q. WHAT PERIOD IS EWM REPORTING ON FOR EWM-WEST** 15 **YELLOWSTONE'S NIP IN THIS PROCEEDING?**

16 A. EWM is reporting on EWM-West Yellowstone's NIP activities for the period from
17 February 1, 1997 through March 31, 2017 (the "Reporting Period").

18 **Q. WHAT IS THE STATUS OF EWM'S COLLECTIONS FROM EWM-WEST** 19 **YELLOWSTONE'S NIP?**

20 A. As of March 31, 2017, EWM-West Yellowstone has a cumulative over-collection of
21 \$81,101.57, plus \$31,405.09 residing in the EWM-Great Falls program, for a total over-

² Docket No. D2017.6.47, Order No. 7558a at ¶ 11.

1 collection of \$112,506.66. Exhibit JDH-1 to my testimony provides a summary of NIP
2 activity for the reporting period and the cumulative balance as of March 31, 2017.

3 **Q. CAN YOU PLEASE EXPLAIN THE NIP ACTIVITY FOR EWM-WEST**
4 **YELLOWSTONE DURING THE REPORTING PERIOD?**

5 A. Yes. Looking at Exhibit JDH-1, line 1 describes the actual sales revenue for the reporting
6 period. The columns of Exhibit JDH-1 detail the amounts collected and paid for each year
7 in the Reporting Period, and lines 3-6 provide details regarding the amounts collected.
8 Specifically, line 4 shows the amounts collected with the \$0.00644/CCF rate as approved
9 by Order No. 5966 in Docket No. D96.11.187, including the cumulative total of
10 \$148,262.85. Line 6 identifies the percentage of actual revenues collected. The column
11 labeled "Total Current Activity" shows the cumulative percentage collected to be 0.57%.

12 **Q. HAVE YOU PROVIDED DETAILS REGARDING THE COLLECTION**
13 **AMOUNTS?**

14 A. Yes. Details regarding the collection amounts can be found on the "Collections" and
15 "Collections SAP" tabs and are summarized on the "Collections Sum" tab of the Excel
16 spreadsheet supporting Exhibit JDH-1 that is also being provided with the application.

17 **Q. TURNING BACK TO EXHIBIT JDH-1, WHERE ARE THE AMOUNTS PAID**
18 **OUT DURING THE REPORTING PERIOD SHOWN?**

19 A. The amounts paid out during the reporting period are shown on lines 8-12 of Exhibit JDH-
20 1. Specifically, line 9 describes the amounts paid directly by EWM-West Yellowstone for
21 the NIP, and line 10 describes the amounts paid by EWM-Great Falls from funds
22 transferred from EWM-West Yellowstone. Line 12 shows that a net total of \$35,756.19
23 was paid out for the NIP program.

1 **Q. PLEASE DISCUSS LINE 14, AMOUNTS TRANSFERRED TO EWM-GREAT**
2 **FALLS.**

3 A. EWM-West Yellowstone's customer collections were transferred to EWM-Great Falls to
4 be used in the NIP and Energy Share Programs as discussed above. For the period February
5 1, 1997 to November 30, 2006, EWM-West Yellowstone sent \$55,167.69 to EWM-Great
6 Falls. Of this amount, \$23,762.60 was paid toward EWM-West Yellowstone's NIP
7 program (line 10). The remaining \$31,405.09 was included in the over-collected balance
8 of EWM's first annual USB filing for the year ended March 31, 2007, as discussed above.
9 For the period December 1, 2006 through March 31, 2017, \$68,048.66 was remitted to
10 EWM-Great Falls, all of which was returned to EWM-West Yellowstone.

11 **Q. WHERE IS THE NET USB PROGRAM BALANCE SHOWN ON EXHIBIT JDH-**
12 **1?**

13 A. Line 16 of Exhibit JDH-1 shows the net of collections and expenditures for the Reporting
14 Period as an over-collection of \$81,101.57 and the cumulative balance of the USB
15 Balancing Account as of March 31, 2017, as an over-collection of \$81,101.57. Adding
16 back the amount included in the EWM-Great Falls USB program of \$31,405.09 results in
17 a net over-collection at March 31, 2017 of \$112,506.66 (line 18).

18 **Q. WHAT DOES EWM RECOMMEND WITH RESPECT TO THIS OVER-**
19 **COLLECTION?**

20 A. As EWM evaluated the history of EWM-West Yellowstone's NIP, we determined that the
21 largest contributor to the over-collected balance of \$112,506.66 at the end of the Reporting
22 Period was the decline in interest from EWM-West Yellowstone's customers in the NIP
23 program, leaving no avenue for disbursing the funds collected. EWM recommends

1 transferring the \$31,405.09 that resides in the EMW-Great Falls USB program to EWM-
2 West Yellowstone and will include a correcting adjustment in the next reconciliation report
3 filed for EWM-Great Falls/Cascade. EWM further recommends a one-time contribution
4 of 50% of the over-collection to Energy Share of Montana in the amount of \$56,253. EWM
5 recommends no changes to EWM-West Yellowstone's NIP rate at this time, but proposes
6 to convert it to a USB rate that can encompass more programs than the NIP program. EWM
7 requests Commission approval of a USB plan pursuant to § 69-3-1408, MCA. Specifically,
8 EWM proposes to enter into an agreement with Energy Share of Montana whereby, on or
9 before December 31 of each fiscal year, the required 1.12% derived from the gross
10 revenues of EWM-West Yellowstone is paid to Energy Share. These payments shall be
11 under the terms and conditions of the USB program, and the money provided to Energy
12 Share shall be expended solely for the purposes required by the USB program. The source
13 of these payments would come first from the \$0.00644 per CCF currently being collected
14 with the balance coming from the remaining over-collected balance. Using the amounts
15 from the 2017 year as an example, \$9,041.12 was collected from customers and the
16 remaining \$7,928.66 would come from the over-collected balance

17 **Q. WHAT REPORTING REQUIREMENTS DOES EWM PROPOSE FOR THIS USB**
18 **PLAN?**

19 A. EWM-West Yellowstone would file annual reconciliations of its USB plan as directed by
20 the Commission. EWM would also file updated tariffs along with the annual
21 reconciliations to true up any over- or under-collection of the USB plan.

22 **Q. DOES THAT CONCLUDE YOUR TESTIMONY?**

23 A. Yes.

AFFIDAVIT, OATH AND VERIFICATION


Jed D. Henthorne, being duly sworn and on his oath, states:

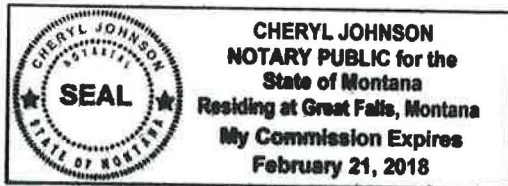
1. My name is Jed D. Henthorne. I am President and General Manager of Energy West Montana, Inc. and Vice President Finance and Administration of Gas Natural, Inc.
2. The contents of my direct testimony and exhibit are, to the best of my knowledge, true and correct.



Jed D. Henthorne
President and General Manager, Energy West Montana, Inc.
Vice President Finance and Administration, Gas Natural, Inc.

Subscribed and sworn to before me this 1 day of December, 2017.


Notary Public
Printed Name: Cheryl Johnson
Commission #: _____
My Commission Expires: February 21, 2018



Direct Testimony of

Jed D. Henthorne

Exhibit JDH-1

Energy West Montana - West Yellowstone
 Summary of NIP Activity
 02/01/1997 - 03/31/2017

Ln Num	Particulars	Balances 1/31/1997	1997	1998	1999	2000	2001	2002
1	Total Sales Revenue		\$ 136,473.14	\$ 702,873.39	\$ 769,909.53	\$ 868,953.85	\$ 1,003,271.51	\$ 977,970.17
2								
3	Amounts Collected							
4	Total Collections and Beginning Balances	\$ -	\$ 539.01	\$ 5,585.52	\$ 6,664.70	\$ 7,707.57	\$ 7,467.86	\$ 6,958.86
5								
6	Actual Percentage Collected		0.39%	0.79%	0.87%	0.89%	0.74%	0.71%
7								
8	Amounts Paid Out to NIP Programs							
9	NIP Loan Program	-	(9,901.52)	(1,619.64)	-	(261.10)	-	(66.17)
10	NIP Loan Program - Paid by Great Falls	-	(9,570.82)	(3,286.09)	(4,583.40)	(2,501.33)	(1,723.38)	(607.01)
11								
12	Total Amounts Paid Out to USB Programs	-	(19,472.34)	(4,905.73)	(4,583.40)	(2,762.43)	(1,723.38)	(673.18)
13								
14	Amounts Transferred to EWM-Great Falls	-	19,378.11	(1,942.28)	(1,263.59)	(1,165.46)	(9,524.16)	(6,445.44)
15								
16	Net EWM-Wyell USB Program Balance - 3/31/2017	\$ -	\$ 444.78	\$ (1,262.49)	\$ 817.71	\$ 3,779.68	\$ (3,779.68)	\$ (159.76)
17	Add Back Amounts included in EWM-GF Beg Bal							
18	Total Over Collection 3/31/2017							

Energy West Montana - West Yellowstone
 Summary of NIP Activity
 02/01/1997 - 03/31/2017

Ln Num	Particulars	2003	2004	2005	2006	4/1/06-11/30/06 2007-1	02/01/1997- 11/30/2006 Subtotal
1	Total Sales Revenue	\$ 963,954.32	\$ 1,118,036.81	\$ 1,279,393.81	\$ 1,655,787.00	\$ 786,548.45	\$ 10,263,171.98
2							
3	Amounts Collected						
4	Total Collections and Beginning Balances	\$ 7,042.20	\$ 6,997.99	\$ 6,981.66	\$ 7,265.66	\$ 3,937.60	67,148.63
5							
6	Actual Percentage Collected	0.73%	0.63%	0.55%	0.44%	0.50%	0.65%
7							
8	Amounts Paid Out to NIP Programs						
9	NIP Loan Program	(47.89)	-	-	-	(84.62)	(11,980.94)
10	NIP Loan Program - Paid by Great Falls	(406.36)	(374.48)	(427.98)	(243.17)	(38.58)	(23,762.60)
11							
12	Total Amounts Paid Out to USB Programs	(454.25)	(374.48)	(427.98)	(243.17)	(123.20)	(35,743.54)
13							
14	Amounts Transferred to EWM-Great Falls	(6,635.84)	(6,623.51)	(6,553.68)	(6,814.84)	(3,814.40)	(31,405.09)
15							
16	Net EWM-Wyell USB Program Balance - 3/31/2017	\$ (47.89)	\$ -	\$ -	\$ 207.65	\$ -	\$ -
17	Add Back Amounts included in EWM-GF Beg Bal						
18	Total Over Collection 3/31/2017						

Energy West Montana - West Yellowstone
 Summary of NIP Activity
 02/01/1997 - 03/31/2017

Ln Num	Particulars	12/1/06-3/31/07 2007-2	2008	2009	2010	2011	2012
1	Total Sales Revenue	\$ 735,272.74	\$ 1,465,624.00	\$ 1,533,954.78	\$ 1,364,812.74	\$ 1,387,101.83	\$ 1,350,155.00
2							
3	Amounts Collected						
4	Total Collections and Beginning Balances	\$ 3,692.76	\$ 7,541.00	\$ 7,689.96	\$ 7,448.10	\$ 7,449.39	\$ 7,388.02
5							
6	Actual Percentage Collected	0.50%	0.51%	0.50%	0.55%	0.54%	0.55%
7							
8	Amounts Paid Out to NIP Programs						
9	NIP Loan Program	-	(12.65)	-	-	-	-
10	NIP Loan Program - Paid by Great Falls	-	-	-	-	-	-
11							
12	Total Amounts Paid Out to USB Programs	-	(12.65)	-	-	-	-
13							
14	Amounts Transferred to EWM-Great Falls	(3,692.76)	(7,528.35)	(7,689.96)	(7,448.10)	(7,449.39)	(7,388.02)
15							
16	Net EWM-Wyell USB Program Balance - 3/31/2017	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
17	Add Back Amounts included in EWM-GF Beg Bal						
18	Total Over Collection 3/31/2017						

Energy West Montana - West Yellowstone
 Summary of NIP Activity
 02/01/1997 - 03/31/2017

Ln Num	Particulars	2013	2014	2015	2016	2017	12/01/2006- 3/31/2017 Subtotal
1	Total Sales Revenue	\$ 1,433,380.00	\$ 1,715,098.00	\$ 1,800,973.00	\$ 1,569,790.00	\$ 1,515,159.00	\$ 15,871,321.09
2							
3	Amounts Collected						
4	Total Collections and Beginning Balances	\$ 7,390.25	\$ 8,094.57	\$ 7,820.25	\$ 7,558.80	\$ 9,041.12	81,114.22
5							
6	Actual Percentage Collected	0.52%	0.47%	0.43%	0.48%	0.60%	0.51%
7							
8	Amounts Paid Out to NIP Programs						
9	NIP Loan Program	-	-	-	-	-	(12.65)
10	NIP Loan Program - Paid by Great Falls	-	-	-	-	-	-
11							
12	Total Amounts Paid Out to USB Programs	-	-	-	-	-	(12.65)
13							
14	Amounts Transferred to EWM-Great Falls	(7,390.25)	(8,094.57)	(7,820.25)	(3,547.01)	68,048.66	-
15							
16	Net EWM-Wyell USB Program Balance - 3/31/2017	\$ -	\$ -	\$ -	\$ 4,011.79	\$ 77,089.78	\$ 81,101.57
17	Add Back Amounts included in EWM-GF Beg Bal						
18	Total Over Collection 3/31/2017						

Energy West Montana - West Yellowstone
 Summary of NIP Activity
 02/01/1997 - 03/31/2017

Exhibit JDH-1
 Page 5 of 5

Ln Num	Particulars	Total Current Activity	Cummulative USB Program Totals
1	Total Sales Revenue	<u>\$ 26,134,493.07</u>	
2			
3	Amounts Collected		
4	Total Collections and Beginning Balances	<u>148,262.85</u>	<u>\$ 148,262.85</u>
5			
6	Actual Percentage Collected	<u>0.57%</u>	
7			
8	Amounts Paid Out to NIP Programs		
9	NIP Loan Program	(11,993.59)	(11,993.59)
10	NIP Loan Program - Paid by Great Falls	<u>(23,762.60)</u>	<u>(23,762.60)</u>
11			
12	Total Amounts Paid Out to USB Programs	<u>(35,756.19)</u>	<u>(35,756.19)</u>
13			
14	Amounts Transferred to EWM-Great Falls	<u>(31,405.09)</u>	<u>(31,405.09)</u>
15			
16	Net EWM-Wyell USB Program Balance - 3/31/2017	<u>\$ 81,101.57</u>	<u>\$ 81,101.57</u>
17	Add Back Amounts included in EWM-GF Beg Bal		<u>31,405.09</u>
18	Total Over Collection 3/31/2017		<u>\$ 112,506.66</u>